

Training & Development

Millington Training Institute

Incorporating academic and industry best practices, the Millington Training Institute was formed by Steve Howse from over 20 years of corporate experience, and university teaching involvement at the Undergraduate, Masters, and Executive Education levels. Steve is also a Chartered Director and brings his experience from leading the Brand Reputation Management and I.T. Strategy modules at the Directors College to the Institute.

Steve Howse founded Millington & Associates in 2004 after a highly successful sales and management career in the telecom industry that found him supporting clients across Canada, United States, Europe, Scandinavia, and Australia. His diverse corporate and academic expertise makes him a truly unique teacher; he brings this engaging style to the classroom.

The Training Institute consolidates Steve's vast experience, offering courses and training programs in the below areas:

- Sales and Executive Leadership
- Customer Service
- Effective Meetings
- Role Play Tools
- Personal Coaching
- Succession Planning
- Speech Writing
- Public Speaking
- Customized Training Solutions

"Steve is a brilliant strategist and teacher. I've had the pleasure of knowing Steve for the last five years and have seen his work in the classroom and in the boardroom. He has a rare ability to cut through the clutter and identify the strategic issues that face organizations and then build a program to help them capitalize on those opportunities"

Terry Flynn, Ph.D, APR, FCPRS

Director, Communications Management,
DeGroote School of Business

Millington and Associates Inc.

Founded by Steve Howse in 2004, Millington & Associates Inc. is a consultancy offering service in the areas of: facilitation, sales, marketing, communications, governance, and training.

- Over 50 for-profit and not-for-profit clients including:
- Pioneer Petroleums, Fox40, Deposit Insurance Corporation of Ontario, the United Way, CAA National, SB Partners Chartered Accountants, and the Toronto Construction Association

"As an instructor at the Director's College, Steve Howse performs with the best of them. Using his seemingly natural speaking ability he is able to hold the balance of creating a challenging class module while keeping industry interesting, not an easy task when your students are business executives and directors!"

Dr. Chris Bart

Professor, DeGroote School of Business